



people

brands

growth

**What taste do you  
wake up to.?**

**Is it working for one of the  
biggest names in FMCG?**

**Territory Development Managers**

**Nationwide**

**£20,000 + Bonus + Car + Excellent benefits**

You're a success. You have a good degree, interesting experiences and you enjoy being stretched and challenged. You're known for your energy and drive and have a naturally positive and flexible style. Ideally you will have gained at least 12 months' experience in a challenging Sales, Retail or other customer-facing role. You now feel that the time is right to join a professional FMCG organisation that will truly harness your potential.

Our client, Kellogg's, has a reputation for developing great careers and as a \$9 billion food business they have the resources to deliver. Their brands are instantly recognised and their product innovation continues to drive them forward to set them apart from their competition.

Your field-based role will allow you to have a primary influence in managing your own Kellogg's business representing a geographical territory worth several million pounds revenue every year. You will liaise closely with store management teams of major multiple retailers, implementing exciting promotions, maximising distribution of new products, as well as developing strategies to increase revenue.

To further prove your ability you will also be responsible for developing the Kellogg's business across the largest cash and carry chains in the country; working with Depot Managers, your task will be to give your expert advice on how to grow the Kellogg's brands within the sector.

Within their dynamic business you will receive an excellent structured training and development program, which will enable you to be a Senior Manager of the future.

**To take advantage of one of these opportunities, email your CV now, stating your preferred location to Polly De La Mare (0118 940 5115) at [kellogg05@pursuitnha.com](mailto:kellogg05@pursuitnha.com)**

**PURSUITNA**  
INTERNATIONAL

**Kellogg's**