

We have a fresh challenge that you can really get your teeth into. Allied Bakeries is part of Associated British Foods, a FTSE 100 company and a major international business with a turnover of £5.6bn. We are the company behind Kingsmill, one of the UK's biggest grocery brands and Allinson and Burgen – which are both enjoying growth and development. So if you're as dynamic as our brands and have a successful commercial career ahead of you, we have the opportunity for you.

National Account Manager

£30–40k + Excellent Benefits

Location: Maidenhead

As an enthusiastic and motivated National Account Executive or Junior Account Manager, you will be looking for your first step into managing a Top 3 Grocery Account. Accountable for all Allied Bakeries sales within your category, you will need to build strong relationships and demonstrate excellent leadership to create, implement and monitor strategic account business plans. By winning hearts and minds at all levels within the account and capably delivering on business objectives, you will also ensure smooth integration of category and marketing plans.

You will be ambitious, of graduate calibre and with excellent FMCG sales/account position experience. You will also enjoy influencing both people and accounts and bring a very customer-focused attitude to the position. With the strength of our award winning brands and the full support of the management team, these are genuine opportunities for career success and personal development in a challenging and fast paced environment.

If you want to build a career with a first-class FMCG business that has all the right ingredients please email your CV to 2675@pursuitnha.com for NAM or 2676@pursuitnha.com for NAE. Alternatively telephone our retained consultant Ben Ballard on 0118 940 5125 for more information.

Allied Bakeries is an equal opportunities employer.

National Account Executive

£25–30k + Excellent Benefits

Location: Maidenhead

Supporting the National Account Manager on a Top 3 Grocery Account, and as part of a high performing account team, you'll have wide ranging responsibility for all elements of account management. Currently a Territory Manager or Junior National Account Executive within FMCG and wishing to drive your career forward, you will be developed by the best. You'll liaise with key decision makers in activity planning to identify growth opportunities to increase sales while your strong relationship management skills will be key to your success in the role.



Our brands,
your ambition –
they don't come bigger.



Allinson

Where opportunity goes to work